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To whom it may concern:

I worked with Doug Smith for approximately 2 years at WCI Communities in my capacity as Director of Operations when Doug was Director of Construction. My experience with Doug was first rate. He is a detail oriented all around construction man, with a wide variety of residential and commercial experience.

At WCI Communities, Doug was the qualifier for a variety of projects on both the light commercial and residential side. The value of our residential operation there was approximately \$350 million per year, with product lines running from 6 plex condominiums with 1500 square foot units up to multi-million dollar semi customs. On the light commercial side, the largest project was the Parkland Golf Equity Clubhouse. The building was about 47,000 square feet under roof, including the cart barn, with full service restaurant, pro shop, locker spaces, offices, and lounges. It was valued at \$12,000,000.

As a construction manager, Doug was a pleasure to work with. He has in depth knowledge of technical matters, field operations, and back office procedures. He is very sharp on purchasing, and delivered projects under budget and on or ahead of schedule as a rule. I would give him an unqualified recommendation as a contractor on any size job.

I am currently serving as Vice President, Region Manager for Holiday Builders, Inc. in Columbia SC, and cover also the gulf coast market including Pensacola and Mobile. Please don't hesitate to contact me with your questions.

Sincerely,



Jon Ulsaker