

May 28, 2009

To Whom it May Concern:

Subject: Reference – Doug Smith

Doug Smith worked for/with me at WCI Communities when I was the President of the East Coast Division. Doug was responsible for all residential and commercial construction within the division. Annual division revenue, during our years together, reached as high as \$400+M with actual construction unit counts in excess of 420 homes / year + ancillary commercial structures.

Doug was responsible for total project execution which involved architecture, estimating, planning, engineering, budgeting, purchasing, land development, municipality relations, trade contractor relations and ultimately construction, quality control and customer satisfaction.

Having been in the construction business for 20+ years, I can honestly say that Doug is one of the best in the industry and exceeds expectations when it comes to delivering a final product. Doug is very customer focused and holds himself fully accountable in meeting schedule, budget and quality commitments.

I have no hesitation at recommending Doug for any residential or commercial project.

Regards,



Keith Hurand

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